SEC Form 4

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

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| 1. Name and Addres | 1 0 | erson* | 2. Issuer Name and Ticker or Trading Symbol FIRST CASH FINANCIAL SERVICES | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) | | | | | | |
|--|---------------------|----------|--|---|---|-----------------------|--|--|--|--|
| POWELL PH | <u>IILLIP E</u> | | INC [FCFS] | X | Director | 10% Owner | | | | |
| (Last) | (First) | (Middle) | 3. Date of Earliest Transaction (Month/Day/Year) | x | Officer (give title below) | Other (specify below) | | | | |
| 690 E LAMAR BLVD | | | 11/10/2004 | | Chairman and CEO | | | | | |
| (Street) | | | 4. If Amendment, Date of Original Filed (Month/Day/Year) | 6. Individual or Joint/Group Filing (Check Applicable Line) | | | | | | |
| ARLINGTON | ARLINGTON TX 76011 | | | X | Form filed by One Reporting Person | | | | | |
| (City) | City) (State) (Zip) | | | | Form filed by More than One Reporting Person | | | | | |
| Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned | | | | | | | | | | |

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transa Code (8) | | 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5) | | | 5. Amount of Securities Beneficially Owned Following Reported | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) | |
|---------------------------------|--|---|------------------------------|---|--|---------------|----------------|---|---|---|--|
| | | | Code | v | Amount | (A) or (D) | Price | Transaction(s) (Instr. 3 and 4) | | (1130.4) | |
| Common Stock | 11/10/2004 | | М | | 35,500 | A | \$5.33 | 308,000 | D | | |
| Common Stock | 11/10/2004 | | М | | 75,000 | Α | \$7.67 | 383,000 | D | | |
| Common Stock | 11/10/2004 | | М | | 39,500 | A | \$6.73 | 422,500 | D | | |
| Common Stock | 11/10/2004 | | S | | 150,000 | D | \$24.92 | 272,500 | D | | |
| Common Stock | 11/12/2004 | | М | | 10,500 | Α | \$6. 73 | 283,000 | D | | |
| Common Stock | 11/12/2004 | | S | | 10,500 | D | \$25.05 | 272,500 | D | | |

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| (e.g., puts, cans, warrants, options, convertible securities) | | | | | | | | | | | | | | | |
|---|---|--|---|--|---|--|--------|---|--------------------|---|--|--|--|---|--|
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. 5. Number Transaction of Code (Instr. B) Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) | | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) | | |
| | | | | Code | v | (A) | (D) | Date Exercisable | Expiration Date | Title | Amount or Number of Shares | | | | |
| Warrants | \$5.33 | 11/10/2004 | | М | | | 35,500 | 02/18/1998 | 02/18/2013 | Common Stock | 35,500 | (1) | 337,500 | D | |
| Warrants | \$7.67 | 11/10/2004 | | М | | | 75,000 | 05/09/2003 | 05/09/2013 | Common Stock | 75,000 | (1) | 262,500 | D | |
| Warrants | \$6.73 | 11/10/2004 | | М | | | 39,500 | 04/04/2003 | 04/04/2013 | Common Stock | 39,500 | (1) | 223,000 | D | |
| Warrants | \$6.73 | 11/12/2004 | | М | | | 10,500 | 04/04/2003 | 04/04/2013 | Common Stock | 10,500 | (1) | 212,500 | D | |
| Options | \$19.33 | | | | | | | 01/29/2004 | 01/29/2014 | Common Stock | 112,500 | | 212,500 | D | |
| Warrants | \$6.73 | | | | | | | 04/04/2003 | 04/04/2013 | Common Stock | 100,000 | | 212,500 | D | |

Explanation of Responses:

1. Issued pursuant to stock option plan.

Phillip Powell

** Signature of Reporting Person

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

Date

11/12/2004