# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

# FORM 8-K/A

Current Report
Pursuant to Section 13 or 15(d)
of The Securities Exchange Act of 1934

November 18, 2016 (September 2, 2016) (Date of Report - Date of Earliest Event Reported)



(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-10960 (Commission File Number) 75-2237318 (IRS Employer Identification No.)

1600 West 7th Street, Fort Worth, Texas 76102 (Address of principal executive offices, including zip code)

(817) 335-1100 (Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

| ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following isions: |
|--|
| Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)  |
| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)   |
| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))   |
| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))   |

#### **Introductory Note**

In this Current Report on Form 8-K/A, the "Company" and "FirstCash" refers to FirstCash, Inc., a Delaware corporation formerly known as First Cash Financial Services, Inc., and its consolidated subsidiaries.

On September 2, 2016, the Company filed a Current Report on Form 8-K (the "Original Filing") in connection with the completion, on September 1, 2016, of the merger of equals business combination with Cash America International, Inc. ("Cash America") as contemplated by that certain agreement and plan of merger, dated as of April 28, 2016 (the "Merger Agreement"), by and among the Company, Cash America, and Frontier Merger Sub LLC, a wholly owned subsidiary of the Company ("Merger Sub"). On September 1, 2016 and pursuant to the Merger Agreement, Cash America merged with and into Merger Sub (the "Merger"), with Merger Sub continuing as the surviving entity in the Merger and a wholly owned subsidiary of the Company.

This Current Report on Form 8-K/A amends the Original Filing to include the financial statements and pro forma information required by Item 9.01 of Form 8-K. Except for the filing of such financial statements and pro forma information, this Form 8-K/A does not modify or update other disclosures in, or exhibits to, the Original Filing.

#### Item 9.01 Financial Statements and Exhibits.

(a) Financial Statements of Businesses Acquired.

The audited consolidated financial statements of Cash America required by Item 9.01(a) of Form 8-K and accompanying notes are filed as Exhibit 99.1 to this Current Report on Form 8-K/A.

(b) Pro Forma Financial Information.

The pro forma financial information required by Item 9.01(b) of Form 8-K in relation to the Merger is filed as Exhibit 99.2 to this Current Report on Form 8-K/A and is incorporated herein by reference.

#### (d) Exhibits:

- 23.1 Consent of PricewaterhouseCoopers LLP, independent registered public accounting firm of Cash America.\*
- 23.2 Consent of Grant Thornton LLP, independent registered public accounting firm of Cash America.\*
- 99.1 Audited Historical Consolidated Financial Statements and Related Notes, and Financial Statement Schedule of Cash America (incorporated by reference to the Annual Report on Form 10-K for the year ended December 31, 2015 filed by Cash America (SEC File No. 001-09733) on February 26, 2016).
- 99.2 Unaudited Pro Forma Condensed Consolidated Balance Sheet as of June 30, 2016 and the Unaudited Pro Forma Condensed Consolidated Statement of Income for the six months ended June 30, 2016 and the year ended December 31, 2015.\*

<sup>\*</sup> Filed herewith.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 18, 2016

FIRSTCASH, INC.

(Registrant)

/s/ R. DOUGLAS ORR

R. Douglas Orr

Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)

# EXHIBIT INDEX

| Exhibit<br><u>Number</u> | <u>Document</u>  |
|--------------------------|--|
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<sup>\*</sup> Filed herewith.

# CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We hereby consent to the incorporation by reference in the Registration Statements Form S-8 (File Nos. 333-73391, 333-106880, 333-106881, 333-132665, 333-181837 and 333-214452) of FirstCash, Inc. of our report dated March 13, 2015 relating to the financial statements and financial statement schedule of Cash America International, Inc. which appears in this Current Report on Form 8-K/A of FirstCash, Inc.

/s/ PricewaterhouseCoopers LLP Fort Worth, Texas November 18, 2016

#### CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We have issued our reports dated February 25, 2016, with respect to the consolidated financial statements and internal control over financial reporting of Cash America International, Inc., incorporated by reference in the Current Report of FirstCash, Inc. on Form 8-K/A dated November 18, 2016. We consent to the incorporation by reference of said reports in the Registration Statements of FirstCash, Inc. on Forms S-8 (File Nos. 333-73391, 333-106880, 333-106881, 333-132665, 333-181837 and 333-214452).

/s/ GRANT THORNTON LLP Dallas, Texas November 18, 2016

#### **Pro Forma Financial Information**

As previously disclosed on FirstCash's Current Report on Form 8-K filed on September 2, 2016, First Cash Financial Services, Inc. ("First Cash") completed its previously announced merger of equals business combination with Cash America International, Inc. ("Cash America") as contemplated by that certain agreement and plan of merger, dated as of April 28, 2016 (the "Merger Agreement"), by and among First Cash, Cash America, and Frontier Merger Sub LLC, a wholly owned subsidiary of First Cash ("Merger Sub"). On September 1, 2016 and pursuant to the Merger Agreement, Cash America merged with and into Merger Sub, with Merger Sub continuing as the surviving entity in the merger and a wholly owned subsidiary of First Cash. Following the merger, First Cash changed its name to FirstCash, Inc. ("FirstCash") or the "Company").

As a result of the merger, at 11:59 p.m. Central Time on September 1, 2016 (the "Effective Time"), each outstanding share of common stock of Cash America, other than certain cancelled shares, was converted into the right to receive 0.840 shares of Company common stock (the "Company Common Stock") and cash in lieu of any fractional shares of any Company Common Stock that Cash America shareholders would otherwise have been entitled to receive

#### UNAUDITED PRO FORMA COMBINED FINANCIAL INFORMATION

The following unaudited pro forma combined financial information is presented to illustrate the estimated effects of the merger based on the historical financial statements and accounting records of First Cash and Cash America after giving effect to the merger and the merger-related pro forma adjustments as described in the notes below.

The unaudited pro forma combined balance sheet combines the historical consolidated balance sheets of First Cash and Cash America, giving effect to the merger as if it had been consummated on June 30, 2016. The unaudited pro forma combined statements of income for the six months ended June 30, 2016 and for the year ended December 31, 2015 combine the historical consolidated statements of income of First Cash and Cash America, giving effect to the merger as if it had been consummated on January 1, 2015, the beginning of the earliest period presented. The historical consolidated financial statements of First Cash and Cash America have been adjusted to reflect certain reclassifications to conform with current financial statement presentation.

The unaudited pro forma combined financial statements were prepared using the acquisition method of accounting for business combinations pursuant to the provisions of Accounting Standards Codification ("ASC") Topic 805, Business Combinations ("ASC 805"), with First Cash considered the acquirer of Cash America for accounting purposes. Accordingly, consideration given by First Cash to complete the merger was allocated to the assets and liabilities of Cash America based upon their estimated fair values as of the date of the merger. As of the date of this Current Report on Form 8-K/A, the Company has not completed the valuation analysis of identifiable assets acquired and liabilities assumed. Accordingly, the adjustments are preliminary and are subject to further adjustments as additional information becomes available and as additional analyses are performed. The preliminary pro forma adjustments have been made solely for the purpose of providing the unaudited pro forma combined financial statements presented below. Increases or decreases in the fair value of relevant balance sheet amounts will result in adjustments to the balance sheet and/or statements of income until the allocation of merger consideration is finalized. There can be no assurance that such finalization will not result in material changes.

These unaudited pro forma combined financial statements have been developed from and should be read in conjunction with (i) the unaudited interim condensed consolidated financial statements of each of First Cash and Cash America for the quarterly period ended June 30, 2016 contained in their respective Quarterly Reports on Form 10-Q for the fiscal quarter ended June 30, 2016 and (ii) the audited consolidated financial statements of each of First Cash and Cash America contained in their respective Annual Reports on Form 10-K for the fiscal year ended December 31, 2015. The unaudited pro forma combined financial statements are provided for illustrative purposes only and do not purport to represent what the actual consolidated results of operations or the consolidated financial position of First Cash would have been had the merger occurred on the dates assumed, nor are they necessarily indicative of future consolidated results of operations or consolidated financial position.

Pro forma adjustments are included only to the extent they are (i) directly attributable to the merger, (ii) factually supportable and (iii) with respect to the unaudited pro forma combined statement of income, expected to have a continuing impact on the combined results. First Cash expects to incur significant costs associated with integrating the operations of First Cash and Cash America. The unaudited pro forma combined financial statements do not reflect the costs of any integration activities or benefits that may result from realization of future cost savings from operating efficiencies or revenue synergies expected to result from the merger. The pro forma adjustments may differ materially from this preliminary determination as the Company completes the analysis of the fair value of assets acquired and liabilities assumed at the date of the merger.

# Unaudited Pro Forma Combined Balance Sheet At June 30, 2016

(in thousands)

|  | Hist                       | orical      |                       |           |            |                             |                 |      |                       |
|--|----------------------------|-------------|-----------------------|-----------|------------|-----------------------------|-----------------|------|-----------------------|
|  | Cash<br>First Cash America |             | Reclassifications (1) |           |            | Acquisition Adjustments (2) |                 |      | Pro Forma<br>Combined |
| Assets   | THSC CUSH                  | - America   | reclussificu          | tions (1) |            | <u> </u>                    | istilicitis (2) |      | Comomea               |
| Cash and cash equivalents                          | \$ 46,274                  | \$ 20,029   | \$                    | 809       | 2(a)       | \$                          | _               |      | \$ 67,112             |
| Pawn loan fees and service charges receivable      | 18,259                     | 49,800      |                       | _         |            |                             | (23,904)        | 3(a) | 44,155                |
| Pawn loans   | 134,658                    | 237,220     |                       | (8,011)   | 2(b)       |                             |                 |      | 363,867               |
| Consumer loans, net                                | 1,060                      | 27,226      |                       | _         |            |                             | (652)           | 3(b) | 27,634                |
| Inventories  | 91,861                     | 218,262     |                       | 8,011     | 2(b)       |                             | (14,324)        | 3(c) | 303,810               |
| Prepaid expenses and other current assets          | 7,781                      | 23,082      |                       | (4,748)   | 2(a), 2(c) |                             | 6,794           | 3(d) | 32,909                |
| Income taxes receivable                            | _                          | 3,993       |                       | 3,939     | 2(c)       |                             | 26,618          | 3(e) | 34,550                |
| Investment in common stock of Enova International, |                            |             |                       |           |            |                             |                 |      |                       |
| Inc.   | _                          | 47,069      |                       | _         |            |                             | _               |      | 47,069                |
| Total current assets                               | 299,893                    | 626,681     |                       |           |            |                             | (5,468)         |      | 921,106               |
| Property and equipment, net                        | 123,895                    | 155,779     |                       | _         |            |                             | (36,365)        | 3(f) | 243,309               |
| Goodwill   | 312,488                    | 488,522     |                       | _         |            |                             | 78,844          | 3(g) | 879,854               |
| Intangible assets, net                             | _                          | 36,523      |                       | 5,601     | 2(d)       |                             | 65,477          | 3(h) | 107,601               |
| Other non-current assets                           | 9,608                      | 6,652       |                       | (5,601)   | 2(d)       |                             | 58,784          | 3(i) | 69,443                |
| Deferred tax assets                                | 10,720                     | _           |                       | _         |            |                             | _               |      | 10,720                |
| Total assets                                       | \$ 756,604                 | \$1,314,157 | \$                    |           |            | \$                          | 161,272         |      | \$2,232,033           |
| Liabilities and Stockholders' Equity               |                            |             |                       |           |            |                             |                 |      |                       |
| Accounts payable and accrued liabilities           | \$ 51,056                  | \$ 62,349   | \$ (                  | 15,490)   | 2(e)       | \$                          | 30,482          | 3(j) | \$ 128,397            |
| Customer deposits                                  | _                          | 21,613      |                       | 15,490    | 2(e)       |                             | _               |      | 37,103                |
| Income taxes payable                               | 1,559                      |             |                       |           |            |                             |                 |      | 1,559                 |
| Total current liabilities                          | 52,615                     | 83,962      |                       | _         |            |                             | 30,482          |      | 167,059               |
| Revolving unsecured credit facilities              | 50,500                     | 3,839       |                       | _         |            |                             | 279,098         | 3(k) | 333,437               |
| Senior unsecured notes                             | 196,203                    | 179,441     |                       | _         |            |                             | (179,441)       | 3(l) | 196,203               |
| Other liabilities                                  |                            | 630         |                       | _         |            |                             | 77,032          | 3(m) | 77,662                |
| Deferred tax liabilities                           | 23,800                     | 69,323      |                       | _         |            |                             | (55,806)        | 3(n) | 37,317                |
| Total liabilities                                  | 323,118                    | 337,195     |                       |           |            |                             | 151,365         |      | 811,678               |
| Commitments and contingencies                      |                            |             |                       |           |            |                             |                 |      |                       |
| Stockholders' equity:                              |                            |             |                       |           |            |                             |                 |      |                       |
| Preferred stock                                    | _                          | _           |                       | _         |            |                             | _               |      | _                     |
| Common stock                                       | 403                        | 3,024       |                       | _         |            |                             | (2,822)         | 3(o) | 605                   |
| Additional paid-in capital                         | 203,414                    | 82,836      |                       | _         |            |                             | 931,125         | 3(o) | 1,217,375             |
| Retained earnings                                  | 661,390                    | 1,061,391   |                       | _         |            | (                           | 1,092,588)      | 3(o) | 630,193               |
| Accumulated other comprehensive income (loss)      | (95,113)                   | 17,817      |                       | _         |            |                             | (17,817)        | 3(o) | (95,113)              |
| Common stock held in treasury, at cost             | (336,608)                  | (188,106)   |                       |           |            |                             | 192,009         | 3(o) | (332,705)             |
| Total stockholders' equity                         | 433,486                    | 976,962     |                       |           |            |                             | 9,907           |      | 1,420,355             |
| Total liabilities and stockholders' equity         | \$ 756,604                 | \$1,314,157 | \$                    |           |            | \$                          | 161,272         |      | \$2,232,033           |

The accompanying notes are an integral part of the unaudited pro forma combined financial statements.

<sup>(1)</sup> See Note 2 to the unaudited pro forma combined financial statements.

<sup>(2)</sup> See Note 3 to the unaudited pro forma combined financial statements.

# Unaudited Pro Forma Combined Statement of Income For the Six Months Ended June 30, 2016

(in thousands, except per share data)

| Revenue  |  | Historical  |                 |          |            |      |          |          |                       |                 |      |
|--|--|-------------|-----------------|----------|------------|------|----------|----------|-----------------------|-----------------|------|
| Revenue:         S234,319         \$326,435         \$ (53,120)         2(f)         \$ —         \$507,634           Pawn loan fees         103,311         155,795         —         —         259,106           Consumer loan and credit services fees         106,02         34,173         1,953         2(g)         —         46,728           Wholesale scrap jewelry revenue         16,950         —         51,120         2(f)         —         70,070           Other         —         1,953         (1,953)         2(g)         —         70,070           Total revenue         365,182         518,356         —         —         —         383,035           Cost of revenue         2,367         7,495         —         —         9,962           Cost of wholesale scrap jewelry sold         13,724         —         54,318         2(f)         —         330,051           Cost of wholesale scrap jewelry sold         13,724         —         54,318         2(f)         —         330,051           Cost of revenue         161,858         246,097         —         —         —         68,042           Total cost of revenue         161,858         246,097         —         —         — <t< th=""><th></th><th>First Cash</th><th>Cash<br/>America</th><th>Reclassi</th><th></th><th></th><th></th><th></th><th>Pro Forma<br/>Combined</th><th></th></t<>   |  | First Cash  | Cash<br>America | Reclassi |            |      |          |          | Pro Forma<br>Combined |                 |      |
| Pawn loan fees         103,311         155,795         —         259,106           Consumer loan and credit services fees         10,602         34,173         1,953         2(g)         —         46,728           Wholesale scrap jewelry revenue         16,950         —         53,120         2(f)         —         70,070           Other         —         1,953         (1,953)         2(g)         —         —           Total revenue         365,182         518,356         —         —         883,538           Cost of retail merchandise sold         145,767         238,602         (54,318)         2(f)         —         330,051           Cost of retail merchandise sold         145,767         238,602         (54,318)         2(f)         —         330,051           Cost of wholesale scrap jewelry sold         13,724         —         54,318         2(f)         —         68,042           Total cost of revenue         161,858         246,097         —         —         407,955           Net revenue         203,324         272,259         —         —         475,583           Expenses and other income:         —         166,398         2(h)         (387)         4(a)         276,000   | Revenue:   | 11101 04011 |                 | 11001001 | 110115 (1) |      | <u> </u> | <u> </u> |                       | <u>comonica</u> |      |
| Consumer loan and credit services fees         10,602         34,173         1,953         2(g)         —         46,728           Wholesale scrap jewelry revenue         16,950         —         53,120         2(f)         —         70,070           Other         —         1,953         (1,953)         2(g)         —         —         —           Total revenue         365,182         518,356         —         —         883,538         —           Cost of revenue         —         238,602         (54,318)         2(f)         —         9,862           Cost of wholesale scrap jewelry sold         13,724         —         54,318         2(f)         —         66,042           Total cost of revenue         161,858         246,097         —         —         407,955           Net revenue         203,224         272,259         —         —         407,955           Net revenue         109,989         —         166,398         2(h)         (387)         4(a)         276,000           Net revenue         203,224         272,259         —         —         407,955         —         —         475,583         —         Expenses and other income         4(3)         2(h) <td< td=""><td>Retail merchandise sales</td><td>\$234,319</td><td>\$326,435</td><td>\$</td><td>(53,120)</td><td>2(f)</td><td>\$</td><td>_</td><td></td><td>\$507,634</td><td></td></td<>  | Retail merchandise sales                         | \$234,319   | \$326,435       | \$       | (53,120)   | 2(f) | \$       | _        |                       | \$507,634       |      |
| Wholesale scrap jewelry revenue         16,950         —         53,120         2(f)         —         70,070           Other         —         1,953         (1,953)         2(g)         —         —         —         —         1,953         —         330,051         —         —         —         9,862         —         —         —         9,862         —         —         —         9,862         —         —         —         9,862         —         —         —         9,862         —         —         —         9,862         —         —         —         9,862         —         —         —         —         9,862         —         —         —         —         9,862         —   | Pawn loan fees                                   | 103,311     | 155,795         |          |            |      |          | _        |                       | 259,106         |      |
| Other         —         1,953         (1,953)         2(g)         —         9,862         —         —         —         9,862         —         —         —         9,862         —         —         —         9,862         —         —         —         9,862         —         —         —         —         9,862         —         —         —         —         —         9,862         —<  | Consumer loan and credit services fees           | 10,602      | 34,173          |          | 1,953      | 2(g) |          | _        |                       | 46,728          |      |
| Total revenue  | Wholesale scrap jewelry revenue                  | 16,950      | _               |          | 53,120     | 2(f) |          | _        |                       | 70,070          |      |
| Cost of revenue:   Cost of retail merchandise sold   145,767   238,602   (54,318)   2(f)   —   330,051   —   9,862   —   9,863   —   9,8 | Other  | _           | 1,953           |          | (1,953)    | 2(g) |          | _        |                       | _               |      |
| Cost of retail merchandise sold  | Total revenue                                    | 365,182     | 518,356         |          | _          |      |          |          |                       | 883,538         |      |
| Consumer loan and credit services loss provision         2,367         7,495         —         —         9,862           Cost of wholesale scrap jewelry sold         13,724         —         54,318         2(f)         —         68,042           Total cost of revenue         203,324         2246,097         —         —         407,955           Net revenue         203,324         272,259         —         —         475,583           Expenses and other income:         —         166,398         2(h)         (387)         4(a)         276,000           Administrative expenses         33,777         —         49,319         2(h)         —         83,096           Operations and administration         —         219,405         (219,405)         2(h)         —         —         —           Operations and administration         —         219,405         (219,405)         2(h)         —         —         —         —           Depreciation and amortization expenses         4,479         —         3,688         2(h)         (8,017)         4(b)         150           Interest expense         8,786         7,355         —         (3,269)         4(d)         12,872           Interest income <td< td=""><td>Cost of revenue:</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>   | Cost of revenue:                                 |             |                 |          |            |      |          |          |                       |                 |      |
| Consumer loan and credit services loss provision         2,367         7,495         —         —         9,862           Cost of wholesale scrap jewelry sold         13,724         —         54,318         2(f)         —         68,042           Total cost of revenue         203,324         2246,097         —         —         407,955           Net revenue         203,324         272,259         —         —         475,583           Expenses and other income:         —         166,398         2(h)         (387)         4(a)         276,000           Administrative expenses         33,777         —         49,319         2(h)         —         83,096           Operations and administration         —         219,405         (219,405)         2(h)         —         —         —           Operations and administration         —         219,405         (219,405)         2(h)         —         —         —         —           Depreciation and amortization expenses         4,479         —         3,688         2(h)         (8,017)         4(b)         150           Interest expense         8,786         7,355         —         (3,269)         4(d)         12,872           Interest income <td< td=""><td>Cost of retail merchandise sold</td><td>145,767</td><td>238,602</td><td></td><td>(54,318)</td><td>2(f)</td><td></td><td>_</td><td></td><td>330,051</td><td></td></td<>  | Cost of retail merchandise sold                  | 145,767     | 238,602         |          | (54,318)   | 2(f) |          | _        |                       | 330,051         |      |
| Cost of wholesale scrap jewelry sold         13,724         —         54,318         2(f)         —         68,042           Total cost of revenue         161,858         246,097         —         —         407,955           Net revenue         203,324         272,259         —         —         475,583           Expenses and other income:         Store operating expenses         109,989         —         166,398         2(h)         (387)         4(a)         276,000         Administrative expenses         33,777         —         49,319         2(h)         —         83,096         —         10,000         —         83,096         —         10,000         —         83,096         —         10,000         —         83,096         —         10,000         —         —         83,096         —         10,000         —         —         —         —         10,000         —   | Consumer loan and credit services loss provision | 2,367       | 7,495           |          |            | ( )  |          | _        |                       | 9,862           |      |
| Net revenue   203,324   272,259   —   — 475,583  |  | 13,724      | _               |          | 54,318     | 2(f) |          | _        |                       | 68,042          |      |
| Net revenue   203,324   272,259   —   — 475,583  | Total cost of revenue                            | 161,858     | 246,097         | -        | _          | . ,  |          |          |                       | 407,955         |      |
| Store operating expenses   109,989     166,398   2(h)   (387)   4(a)   276,000     276,0   | Net revenue                                      |             |                 |          | _          |      |          | _        |                       |                 |      |
| Store operating expenses   109,989   | Expenses and other income:                       |             |                 |          |            |      |          |          |                       |                 |      |
| Administrative expenses       33,777       —       49,319       2(h)       —       83,096         Operations and administration       —       219,405       (219,405)       2(h)       —       —         Merger and other acquisition expenses       4,479       —       3,688       2(h)       (8,017)       4(b)       150         Depreciation and amortization       9,884       26,533       —       (9,931)       4(c)       26,486         Interest expense       8,786       7,355       —       (3,269)       4(d)       12,872         Interest income       (498)       (20)       —       —       (518)         Loss on early extinguishment of debt       —       11       —       —       (123)         Cain on disposition of equity securities       —       (123)       —       —       (123)         Total expenses and other income       166,417       253,161       —       —       (21,604)       397,974         Income before income taxes       36,907       19,098       —       21,604       77,609         Provision for income taxes       12,060       6,367       —       7,993       4(e)       26,420         Net income       \$0.88       0.52  | •  | 109,989     | _               |          | 166,398    | 2(h) |          | (387)    | 4(a)                  | 276,000         |      |
| Operations and administration         —         219,405         (219,405)         2(h)         —<  | 1 0 1  |             | _               |          |            |      |          | _        | (-)                   |                 |      |
| Merger and other acquisition expenses       4,479       —       3,688       2(h)       (8,017)       4(b)       150         Depreciation and amortization       9,884       26,533       —       (9,931)       4(c)       26,486         Interest expense       8,786       7,355       —       (3,269)       4(d)       12,872         Interest income       (498)       (20)       —       —       (518)         Loss on early extinguishment of debt       —       11       —       —       11         Gain on disposition of equity securities       —       (123)       —       —       (123)         Total expenses and other income       166,417       253,161       —       (21,604)       397,974         Income before income taxes       36,907       19,098       —       21,604       77,609         Provision for income taxes       12,060       6,367       —       7,993       4(e)       26,420         Net income       \$ 24,847       \$ 12,731       \$       \$       \$ 13,611       \$ 51,189         Net income per share:       Basic       \$ 0.88       \$ 0.52       \$ 1.06       4(f)         Weighted average common shares outstanding:       28,242       24,569 <td< td=""><td></td><td></td><td>219,405</td><td></td><td></td><td>٠,,</td><td></td><td>_</td><td></td><td>_</td><td></td></td<>  |  |             | 219,405         |          |            | ٠,,  |          | _        |                       | _               |      |
| Depreciation and amortization   9,884   26,533   -   | Merger and other acquisition expenses            | 4,479       | _               |          |            |      |          | (8,017)  | 4(b)                  | 150             |      |
| Interest expense   |  | 9,884       | 26,533          |          | _          | ` `  |          |          |                       | 26,486          |      |
| Loss on early extinguishment of debt       —       11       —       —       11         Gain on disposition of equity securities       —       (123)       —       —       (123)         Total expenses and other income       166,417       253,161       —       (21,604)       397,974         Income before income taxes       36,907       19,098       —       21,604       77,609         Provision for income taxes       12,060       6,367       —       7,993       4(e)       26,420         Net income       \$ 24,847       \$ 12,731       \$       —       \$ 13,611       \$ 51,189         Net income per share:       Basic       \$ 0.88       \$ 0.52       \$ 1.06       4(f)         Weighted average common shares outstanding:       Basic       28,242       24,569       48,506       4(f)   | Interest expense                                 | 8,786       | 7,355           |          | _          |      |          | (3,269)  | 4(d)                  | 12,872          |      |
| Gain on disposition of equity securities         —         (123)         —         —         (123)           Total expenses and other income         166,417         253,161         —         (21,604)         397,974           Income before income taxes         36,907         19,098         —         21,604         77,609           Provision for income taxes         12,060         6,367         —         7,993         4(e)         26,420           Net income         \$ 24,847         \$ 12,731         \$         —         \$ 13,611         \$ 51,189           Net income per share:         Basic         \$ 0.88         \$ 0.52         \$ 1.06         4(f)           Weighted average common shares outstanding:         Basic         28,242         24,569         48,506         4(f)  | Interest income                                  | (498)       | (20)            |          | _          |      |          | _        |                       | (518)           |      |
| Total expenses and other income         166,417         253,161         —         (21,604)         397,974           Income before income taxes         36,907         19,098         —         21,604         77,609           Provision for income taxes         12,060         6,367         —         7,993         4(e)         26,420           Net income         \$ 24,847         \$ 12,731         \$         —         \$ 13,611         \$ 51,189           Net income per share:         Basic         \$ 0.88         \$ 0.52         \$ 1.06         4(f)           Diluted         \$ 0.88         \$ 0.51         \$ 1.06         4(f)           Weighted average common shares outstanding:         Basic         28,242         24,569         48,506         4(f)  | Loss on early extinguishment of debt             | _           | 11              |          | _          |      |          | _        |                       | 11              |      |
| Income before income taxes         36,907         19,098         —         21,604         77,609           Provision for income taxes         12,060         6,367         —         7,993         4(e)         26,420           Net income         \$ 24,847         \$ 12,731         \$         —         \$ 13,611         \$ 51,189           Net income per share:         Basic         \$ 0.88         \$ 0.52         \$ 1.06         4(f)           Diluted         \$ 0.88         \$ 0.51         \$ 1.06         4(f)           Weighted average common shares outstanding:         Basic         28,242         24,569         48,506         4(f)   | Gain on disposition of equity securities         |             | (123)           | _        | _          |      |          |          |                       | (123)           |      |
| Provision for income taxes         12,060         6,367         —         7,993         4(e)         26,420           Net income         \$ 24,847         \$ 12,731         \$ —         \$ 13,611         \$ 51,189           Net income per share:           Basic         \$ 0.88         \$ 0.52         \$ 1.06         4(f)           Diluted         \$ 0.88         \$ 0.51         \$ 1.06         4(f)           Weighted average common shares outstanding:           Basic         28,242         24,569         48,506         4(f)  | Total expenses and other income                  | 166,417     | 253,161         |          | _          |      |          | (21,604) |                       | 397,974         |      |
| Net income         \$ 24,847         \$ 12,731         \$ —         \$ 13,611         \$ 51,189           Net income per share:         Basic         \$ 0.88         \$ 0.52         \$ 1.06         4(f)           Diluted         \$ 0.88         \$ 0.51         \$ 1.06         4(f)           Weighted average common shares outstanding:         Basic         28,242         24,569         48,506         4(f)  | Income before income taxes                       | 36,907      | 19,098          |          |            |      |          | 21,604   |                       | 77,609          |      |
| Net income         \$ 24,847         \$ 12,731         \$ —         \$ 13,611         \$ 51,189           Net income per share:         Basic         \$ 0.88         \$ 0.52         \$ 1.06         4(f)           Diluted         \$ 0.88         \$ 0.51         \$ 1.06         4(f)           Weighted average common shares outstanding:         Basic         28,242         24,569         48,506         4(f)  | Provision for income taxes                       | 12,060      | 6,367           |          | _          |      |          | 7,993    | 4(e)                  | 26,420          |      |
| Basic       \$ 0.88       \$ 0.52       \$ 1.06       4(f)         Diluted       \$ 0.88       \$ 0.51       \$ 1.06       4(f)         Weighted average common shares outstanding:         Basic       28,242       24,569       48,506       4(f)  | Net income                                       | \$ 24,847   | \$ 12,731       | \$       | _          |      | \$       |          |                       | \$ 51,189       |      |
| Basic       \$ 0.88       \$ 0.52       \$ 1.06       4(f)         Diluted       \$ 0.88       \$ 0.51       \$ 1.06       4(f)         Weighted average common shares outstanding:         Basic       28,242       24,569       48,506       4(f)  | Net income per share:                            |             |                 |          |            |      |          |          |                       |                 |      |
| Diluted       \$ 0.88       \$ 0.51       \$ 1.06       4(f)         Weighted average common shares outstanding:         Basic       28,242       24,569       48,506       4(f)   | -  | \$ 0.88     | \$ 0.52         |          |            |      |          |          |                       | \$ 1.06         | 4(f) |
| Weighted average common shares outstanding: Basic 28,242 24,569 48,506 4(f)  |  |             | •               |          |            |      |          |          |                       |                 |      |
| Basic 28,242 24,569 48,506 4(f)  |  |             | ,               |          |            |      |          |          |                       | ,               | .(1) |
|  |  | 28,242      | 24,569          |          |            |      |          |          |                       | 48,506          | 4(f) |
|  | Diluted  | 28,242      | 24,908          |          |            |      |          |          |                       | 48,506          | 4(f) |

The accompanying notes are an integral part of the unaudited pro forma combined financial statements.

<sup>(1)</sup> See Note 2 to the unaudited pro forma combined financial statements.

<sup>(2)</sup> See Note 4 to the unaudited pro forma combined financial statements.

# Unaudited Pro Forma Combined Statement of Income For the Year Ended December 31, 2015

(in thousands, except per share data)

|   | Hist  | orical                                  |                       |                    |                               |         |               |  |
|---|---|---|-----------------------|--------------------|-------------------------------|---------|---------------|--|
|   | First Cash  | Cash<br>America                         | Reclassifications (1) |                    | Acquisition<br>Adjustment (2) |         | orma<br>bined |  |
| Revenue:                                    |   |   |                       |                    | <u> </u>                      |         |               |  |
| Retail merchandise sales                    | \$449,296   | \$ 620,757                              | \$ (87,027)           | 2(i)               | \$ —                          | \$ 98   | 3,026         |  |
| Pawn loan fees                              | 195,448   | 318,987                                 | 2,740                 | 2(j)               | _                             | 51      | 7,175         |  |
| Consumer loan and credit services fees      | 27,803  | 82,501                                  | 4,506                 | 2(j)               | _                             | 11      | 4,810         |  |
| Wholesale scrap jewelry revenue             | 32,055  | _                                       | 87,027                | 2(i)               |                               | 11      | 9,082         |  |
| Other                                       | _   | 7,246                                   | (7,246)               | 2(j)               |                               |         | _             |  |
| Total revenue                               | 704,602   | 1,029,491                               |                       |                    |                               | 1,73    | 34,093        |  |
| Cost of revenue:                            |   |   |                       |                    |                               |         |               |  |
| Cost of retail merchandise sold             | 278,631   | 439,242                                 | (78,533)              | 2(i)               | _                             | 63      | 9,340         |  |
| Consumer loan and credit services loss      | ,   | ,                                       | ( , ,                 |                    |                               |         | ,             |  |
| provision                                   | 7,159   | 23,105                                  | _                     |                    |                               | 3       | 30,264        |  |
| Cost of wholesale scrap jewelry sold        | 27,628  | _                                       | 78,533                | 2(i)               | _                             |         | 6,161         |  |
| Total cost of revenue                       | 313,418   | 462,347                                 |                       | , ,                |                               | 77      | 75,765        |  |
| Net revenue                                 | 391,184   | 567,144                                 |                       |                    |                               |         | 8,328         |  |
| Expenses and other income:                  |   |   |                       |                    |                               |         |               |  |
| Store operating expenses                    | 207,572   | <u> </u>                                | 340,960               | 2(k), 2(l)         | (858)                         | 4(a) 54 | 17,674        |  |
| Administrative expenses                     | 54,758  | _                                       | 113,920               | 2(k), 2(l)<br>2(k) | (100)                         |         | 8,578         |  |
| Operations and administration               | -   | 454,912                                 | (454,912)             | 2(k)               | (100)<br>—                    | .(5)    | _             |  |
| Depreciation and amortization               | 17,939  | 56,251                                  | (10 i,e ==)           | _()                | (23,047)                      | 4(c) 5  | 51,143        |  |
| Goodwill impairment — U.S. consumer loan    |   | ,                                       |                       |                    | (==,=)                        | .(5)    | _,            |  |
| operations                                  | 7,913   | _                                       | _                     |                    | _                             |         | 7,913         |  |
| Interest expense                            | 16,887  | 14,457                                  | _                     |                    | (5,599)                       |         | 25,745        |  |
| Interest income                             | (1,566)   | (100)                                   | _                     |                    |                               |         | (1,666)       |  |
| Foreign currency transaction gain           |   | (32)                                    | 32                    | 2(l)               | _                             |         | _             |  |
| Gain on divestures                          | _   | (307)                                   | _                     | ì                  | _                             |         | (307)         |  |
| Loss on early extinguishment of debt        | _   | 607                                     | _                     |                    | _                             |         | 607           |  |
| Gain on disposition of equity securities    | _   | (1,688)                                 | _                     |                    | _                             | (       | (1,688)       |  |
| Total expenses and other income             | 303,503   | 524,100                                 |                       |                    | (29,604)                      | 79      | 7,999         |  |
| Income before income taxes                  | 87,681  | 43,044                                  |                       |                    | 29,604                        |         | 50,329        |  |
| Provision for income taxes                  | 26,971  | 15,478                                  | _                     |                    | 10,917                        |         | 3,366         |  |
| Net income                                  | \$ 60,710   | \$ 27,566                               | <u> </u>              |                    | \$ 18,687                     | ` '     | 06,963        |  |
| Net income per share:                       | <del>, , , , , , , , , , , , , , , , , , , </del> | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | <u>·</u>              |                    | ,                             |         | -,            |  |
| Basic Basic                                 | \$ 2.16   | \$ 1.02                                 |                       |                    |                               | \$      | 2.21 4        |  |
| Diluted                                     | \$ 2.14   | \$ 1.01                                 |                       |                    |                               | \$      | 2.20 4        |  |
| Weighted average common shares outstanding: | ,   | ,                                       |                       |                    |                               |         |               |  |
| Basic                                       | 28,138  | 27,022                                  |                       |                    |                               | 4       | 18,402 4      |  |
| Diluted                                     | 28,326  | 27,238                                  |                       |                    |                               |         | 18,528 4      |  |
|   | , -   | ,                                       |                       |                    |                               |         |               |  |

The accompanying notes are an integral part of the unaudited pro forma combined financial statements.

<sup>(1)</sup> See Note 2 to the unaudited pro forma combined financial statements.

<sup>(2)</sup> See Note 4 to the unaudited pro forma combined financial statements.

#### **Notes to Unaudited Pro Forma Combined Financial Statements**

(in thousands, except per share data)

#### **Note 1. Basis of Presentation**

Under the terms of the merger agreement, at the Effective Time of the merger, (a) Cash America became a wholly owned subsidiary of First Cash; (b) each outstanding share of Cash America common stock was converted into the right to receive 0.840 shares of First Cash common stock plus cash in lieu of any fractional shares of First Cash common stock; and (c) Cash America employee and director based restricted stock awards outstanding immediately prior to the merger ("Cash America RSU") were converted into the right to receive a cash payment equal to the product of (A) the number of shares of Cash America common stock underlying such Cash America RSU multiplied by the exchange ratio, multiplied by (B) the closing per share price of the First Cash common stock on the NASDAQ on the last day on which shares of First Cash common stock traded on the NASDAQ immediately preceding the date on which the Effective Time of the merger occurred, plus, with respect to Cash America RSUs granted prior to November 13, 2014 only, a number of shares of Enova International Inc. common stock equal to the product of (a) the number of shares of Cash America common stock underlying such Cash America RSU multiplied by (b) 0.915.

The unaudited pro forma combined financial statements were prepared in accordance with ASC 805, using the acquisition method of accounting with First Cash considered to be the acquirer of Cash America for accounting purposes.

The unaudited pro forma combined financial statements present the pro forma combined financial position and results of operations of the combined company based upon the historical financial statements of First Cash and Cash America, after giving effect to the merger and the adjustments described in these notes. The unaudited pro forma combined financial statements are presented for illustrative purposes only and are not intended to reflect the financial position and results of operations which would have actually resulted had the merger been completed on the dates indicated. Further, the unaudited pro forma combined financial statements do not reflect the costs of any integration activities or benefits that may result from realization of future cost savings due to operating efficiencies or revenue synergies expected to result from the merger.

The unaudited pro forma combined balance sheet gives effect to the merger as if it had been consummated on June 30, 2016 and includes estimated pro forma adjustments (to the extent they can be currently estimated) for the preliminary valuations of assets acquired and liabilities assumed. These adjustments are subject to further revision as additional information becomes available and additional analyses are performed. The unaudited pro forma combined statements of income give effect to the merger as if it had been consummated on January 1, 2015, the beginning of the earliest period presented.

The unaudited pro forma combined balance sheet has been adjusted to reflect the preliminary allocation of the merger consideration to identifiable net assets acquired and the excess merger consideration to goodwill. The merger consideration allocation in these unaudited pro forma combined financial statements is based upon aggregate merger consideration of \$1,066,277. This amount was calculated as described below in accordance with the Merger Agreement, based on the outstanding shares of Cash America common stock and Cash America RSUs at September 1, 2016, the exchange ratio of 0.840 shares of First Cash common stock for each Cash America share and a price per First Cash common share of \$50.32, which represents the closing price of First Cash shares of common stock on September 1, 2016.

The aggregate merger consideration is calculated as follows:

| Cash America shares outstanding at September 1, 2016 (in thousands)                  | 24,025      |
|--|-------------|
| Exchange ratio   | 0.840       |
| Shares of First Cash common stock issued to Cash America shareholders (in thousands) | 20,181      |
| First Cash common stock per share price at September 1, 2016                         | \$ 50.32    |
| Fair value of First Cash common stock issued to Cash America shareholders            | \$1,015,507 |
| Cash in lieu of fractional shares paid by First Cash                                 | 10          |
| Cash America RSUs settled in cash  | 50,760      |
| Aggregate merger consideration   | \$1,066,277 |

The table below represents a preliminary allocation of the total consideration to Cash America's tangible and intangible assets and liabilities based on First Cash management's preliminary estimate of their respective fair values:

| Cash and cash equivalents                               | \$  | 20,838    |
|---|-----|-----------|
| Pawn loan fees and service charges receivable           |     | 25,896    |
| Pawn loans  |     | 229,209   |
| Consumer loans, net                                     |     | 26,574    |
| Inventories   |     | 211,949   |
| Income taxes receivable                                 |     | 29,249    |
| Other current assets                                    |     | 29,067    |
| Investment in common stock of Enova International, Inc. |     | 47,069    |
| Property and equipment, net                             |     | 119,414   |
| Goodwill  |     | 567,366   |
| Intangible assets, net                                  |     | 102,000   |
| Other non-current assets                                |     | 63,096    |
| Current liabilities                                     |     | (92,831)  |
| Customer deposits                                       |     | (21,613)  |
| Revolving unsecured credit facility                     |     | (199,827) |
| Deferred tax liabilities                                |     | (13,517)  |
| Other liabilities                                       |     | (77,662)  |
|   | \$1 | 1,066,277 |
|   |     |           |

Upon completion of the fair value assessment, it is anticipated that the ultimate allocation of merger consideration will differ from the preliminary assessment outlined above. Any changes to the initial estimates of the fair value of the assets and liabilities, which may be material, will be recorded as adjustments to those assets and liabilities and residual amounts will be allocated to goodwill. Accordingly, the Company will continue to refine the identification and initial measurement of the assets acquired and liabilities assumed as further information becomes available.

# Note 2. Reclassification Adjustments

The unaudited pro forma financial information has been compiled in a manner consistent with the accounting policies adopted by First Cash. Certain balances from the consolidated financial statements have been reclassified to conform with current financial statement presentation.

The following reclassifications were made to the unaudited pro forma combined balance sheet as of June 30, 2016:

- 2(a) Reflects the reclassification of certain prepaid and other assets to cash and cash equivalents to conform with First Cash's cash equivalents policy.
- 2(b) Reflects the reclassification of pawn loans to inventories to conform with First Cash's presentation of pawn loans held past their statutory due date.
- 2(c) Reflects the reclassification of income tax receivables classified as prepaid expenses and other current assets by First Cash to income taxes receivable.
- 2(d) Reflects the reclassification of intangible assets classified as other non-current assets by First Cash to intangible assets, net.
- 2(e) Reflects the reclassification of customer layaway sales deposits classified as accounts payable and accrued liabilities by First Cash to customer deposits.

The following reclassifications were made to the unaudited pro forma combined statement of income for the six months ended June 30, 2016:

- 2(f) Reflects the reclassification of \$53,120 and \$54,318 of Cash America's sales and cost of sales, respectively, to wholesale scrap jewelry revenue and cost of wholesale scrap jewelry sold, respectively.
- 2(g) Reflects the reclassification of \$1,953 of Cash America's other revenue to consumer loan and credit services fees.
- 2(h) Reflects the reclassification of \$219,405 of Cash America's operations and administration expense to store operating expenses (\$166,398), administrative expenses (\$49,319) and merger and other acquisition expenses (\$3,688). All operational management and supervisory expenses above the store manager position are included in administrative expenses in the conformed presentation.

The following reclassifications were made to the unaudited pro forma combined statement of income for the twelve months ended December 31, 2015:

- 2(i) Reflects the reclassification of \$87,027 and \$78,533 of Cash America's sales and cost of sales, respectively, to wholesale scrap jewelry revenue and cost of wholesale scrap jewelry sold, respectively.
- 2(j) Reflects the reclassification of \$7,246 of Cash America's other revenue to pawn loan fees (\$2,740) and consumer loan and credit services fees (\$4,506).
- 2(k) Reflects the reclassification of \$454,912 of Cash America's operations and administration expense to store operating expenses (\$340,960) and administrative expenses (\$113,920). All operational management and supervisory expenses above the store manager position are included in administrative expenses in the conformed presentation.
- 2(1) Reflects the reclassification of \$32 of Cash America's foreign currency transaction gain to store operating expenses.

Further review may identify additional intercompany transactions, reclassifications, or differences in accounting policies of the two companies that, when conformed, could have a material impact on the unaudited pro forma combined financial statements.

#### Note 3. Unaudited Pro Forma Combined Balance Sheet Adjustments

The unaudited pro forma combined balance sheet reflects the following adjustments:

- 3(a) Represents the adjustment to Cash America's pawn loan fees and service charges receivable from its recorded net book value to its fair value.
- 3(b) Represents the adjustment to Cash America's consumer loans, net from its recorded net book value to its estimated fair value.
- 3(c) Represents the adjustment to Cash America's inventories from its recorded net book value to its estimated fair value.
- 3(d) Represents (i) the current portion of the preliminarily estimated fair value of below market lease assets of \$7,232 recognized in conjunction with the merger and (ii) adjustments to other current assets of \$249, offset by (iii) the elimination of Cash America's below market lease assets from previous Cash America acquisitions of \$687. The fair value of the below market lease assets may differ materially from this preliminary determination as the Company completes the analysis of the fair value of assets acquired and liabilities assumed at the date of the merger.
- 3(e) Represents the current tax benefit related to (i) the cash payout of Cash America RSUs that vested upon completion of the merger of \$18,781 (\$50,760 pre-tax), (ii) the make whole premium and other costs associated with the redemption of Cash America's 2018 senior notes of \$5,379 (\$14,538 pre-tax; see note 3(l)), (iii) the write-off of debt issuance costs related to Cash America's 2018 senior notes and revolving unsecured credit facility previously deferred by Cash America of \$1,096 (\$2,962 pre-tax), and (iv) the accelerated vesting of certain First Cash restricted stock awards upon the completion of the merger of \$1,362 (\$3,681 pre-tax).
- 3(f) Represents the adjustment to Cash America's property and equipment from its recorded net book value to its preliminarily estimated fair value. The estimated fair value of the property and equipment is approximately \$119,414, of which \$107,616 is expected to be depreciated on a straight-line basis over estimated useful lives that range from 1 to 40 years. The fair value estimate for property and equipment is preliminary and is determined based on the assumptions that market participants would use in pricing an asset, based on the most advantageous market for the asset (i.e., its highest and best use). A significant portion of the adjustment is related to Cash America's customized, internally developed point of sale system, which is not expected to be retained by First Cash beyond a reasonable transition period following the merger and is assumed to have potentially limited value to other market participants. The fair value of the property and equipment may differ materially from this preliminary determination as the Company completes the analysis of the fair value of assets acquired and liabilities assumed at the date of the merger.
- 3(g) Goodwill is calculated as the difference between the fair value of the aggregate merger consideration and the values assigned to the identifiable tangible and intangible assets acquired and liabilities assumed. The amount of goodwill presented in the table in Note 1 reflects the estimated goodwill as a result of the merger as of June 30, 2016. The actual amount of goodwill will depend upon the final determination of the fair values of the assets acquired and liabilities assumed and may differ materially from this preliminary determination. Approximately \$223,000 of the goodwill created in the merger is expected to be deductible for tax purposes, which relates to goodwill from previous Cash America acquisitions that remains deductible by the combined company, and is subject to material revisions as the purchase price allocation is completed. The excess of the merger consideration over the estimated fair value of the identifiable net assets acquired is calculated as follows:

| ,066,277  |
|-----------|
| (498,911) |
| 567,366   |
| (488,522) |
| 78,844    |
| (         |

3(h) Intangible assets acquired consist of the following:

| <u>Description</u>                                 | Estim | nated Value |
|--|-------|-------------|
| Trade names  | \$    | 46,300      |
| Pawn licenses                                      |       | 32,300      |
| Customer relationships                             |       | 14,700      |
| Non-compete agreements                             |       | 8,700       |
| Total intangible assets                            |       | 102,000     |
| Less: book value of Cash America intangible assets |       | (36,523)    |
| Pro forma adjustment                               | \$    | 65,477      |

The fair value estimates for intangible assets are preliminary and determined based on the assumptions that market participants would use in pricing an asset, based on the most advantageous market for the asset (i.e., its highest and best use). Acquired intangible assets include both definite-lived assets consisting of customer relationships and non-compete agreements, which are expected to be amortized over approximately 2 - 5 years and indefinite-lived assets consisting of trade names and pawn licenses, which are not amortized. The fair value of the intangible assets may differ materially from this preliminary determination as the Company completes the analysis of the fair value of assets acquired and liabilities assumed at the date of the merger.

- 3(i) Represents (i) the non-current portion of the preliminarily estimated fair value of below market lease assets of \$57,670 recognized in conjunction with the merger and (ii) debt issuance costs related to the revolving unsecured credit facility entered into in conjunction with the merger of \$2,340, offset by (iii) the write-off of \$953 of debt issuance costs previously deferred by Cash America related to its revolving unsecured credit facility, which was terminated upon the completion of the merger and (iv) the write-off of other non-current assets of \$273. The fair value of the below market lease assets may differ materially from this preliminary determination as the Company completes the analysis of the fair value of assets acquired and liabilities assumed at the date of the merger.
- 3(j) Represents (i) \$24,352 in accrued purchase price liabilities, which includes a preliminary estimate of acquired contingent liabilities of approximately \$21,500, (ii) the current portion of the preliminarily estimated fair value of above market lease liabilities of \$6,154 recognized in conjunction with the merger and (iii) the fair value of unfavorable gold forward contract liabilities of \$5,344 recognized in conjunction with the merger offset by (iv) the elimination of Cash America's \$4,098 in straight-line rent liabilities and (v) the elimination of Cash America's \$1,270 in above market lease liabilities from previous Cash America acquisitions. The fair value of these liabilities may differ materially from this preliminary determination as the Company completes the analysis of the fair value of assets acquired and liabilities assumed at the date of the merger.
- 3(k) Represents increases in outstanding borrowings on the revolving unsecured credit facility of (i) \$195,988 due to the redemption of Cash America's 2018 senior notes (including \$14,538 of a make whole premium and other costs associated with the redemption see note 3(l)) (ii) \$50,760 due to cash payouts of Cash America RSUs that vested upon completion of the merger, (iii) approximately \$30,000 in estimated post-closing transaction-related costs (including estimated severance and retention costs) associated with the merger, (iv) \$2,340 in debt issuance costs incurred related to the revolving unsecured credit facility entered into in conjunction with the merger and (iv) \$10 in cash-in-lieu payments to Cash America shareholders for fractional shares upon completion of the merger, all of which were funded through the revolving unsecured credit facility.
- 3(l) Represents the redemption of the Cash America 2018 senior notes, which had outstanding principal of \$181,450, offset by the write-off of debt issuance costs related to the Cash America 2018 senior notes previously deferred by Cash America of \$2,009, which were recorded as a direct deduction from the carrying amount. The Cash America 2018 senior notes were redeemed in conjunction with the merger using borrowings from the revolving unsecured credit facility.
- 3(m) Represents (i) the non-current portion of the preliminarily estimated fair value of above market lease liabilities of \$77,634 recognized in conjunction with the merger offset by (ii) the elimination of other non-current liabilities of \$602. The fair value of these liabilities may differ materially from this preliminary determination as the Company completes the analysis of the fair value of assets acquired and liabilities assumed at the date of the merger.
- 3(n) Represents estimates of net deferred income tax assets resulting from pro forma fair value adjustments for the assets acquired and liabilities assumed based on an estimated U.S. statutory rate of 37%. This estimate of deferred taxes was determined based on the excess book basis over the tax basis of the fair value pro forma adjustments attributable to the net assets acquired. The incremental deferred tax assets and liabilities were calculated based on the statutory rates where fair value adjustments were estimated. This estimate of deferred income taxes is preliminary and is subject to change based upon management's final determination of the fair value of assets acquired and liabilities assumed by jurisdiction and changes in estimates to the related tax assets and liabilities.

3(o) Represents (i) the issuance of First Cash stock to Cash America shareholders in connection with the merger, (ii) the elimination of Cash America historical equity, (iii) the estimated impact of transaction costs not yet incurred related to the merger, and (iv) the acceleration of certain First Cash restricted stock awards upon completion of the merger. The following table details the pro forma adjustments made to various stockholders' equity accounts:

|  | Common<br>stock | Additional<br>paid-in-capital | Retained<br>earnings | Accumulated<br>other<br>comprehensive<br>income | Common<br>stock held<br>in treasury |
|--|-----------------|-------------------------------|----------------------|---|-------------------------------------|
| Issuance of First Cash stock                               | \$ 202          | \$ 1,015,305                  | \$ —                 | \$ —  | \$ —                                |
| Elimination of Cash America's historical equity            | (3,024)         | (82,836)                      | (1,061,391)          | (17,817)  | 188,106                             |
| Transaction-related costs                                  | _               | _                             | (30,000)             | _   | _                                   |
| Acceleration of certain First Cash restricted stock awards |                 | (1,344)                       | (1,197)              | _   | 3,903                               |
| Pro forma adjustments                                      | \$(2,822)       | \$ 931,125                    | \$(1,092,588)        | \$ (17,817)                                     | \$192,009                           |

#### Note 4. Unaudited Pro Forma Combined Statements of Income Adjustments

The unaudited pro forma combined statements of income reflect the following adjustments:

- 4(a) Represents (i) the elimination of Cash America's historical straight-line rent expense and net above/below market lease expense as the underlying assets and liabilities were eliminated and (ii) estimates of net above/below market lease expense recognized in conjunction with the merger. As of the date of this filing, the Company does not have sufficient information to make a reasonable preliminary estimate of the straight-line rent expense associated with Cash America leases acquired; therefore, no estimated adjustment to rent expense has been included at this time. The fair value of the above/below market lease assets and liabilities and their respective amortization may differ materially from this preliminary determination as the Company completes the analysis of the fair value of assets acquired and liabilities assumed at the date of the merger.
- 4(b) Represents the elimination of transaction costs incurred in connection with the merger, principally legal and financial advisory fees, due to the non-recurring nature of these expenses.
- 4(c) Represents adjustments to depreciation and amortization expense as a result of the estimated fair value adjustments to property and equipment and identified intangible assets acquired. The estimated fair value of the net property and equipment is \$119,414, of which \$107,616 is expected to be depreciated on a straight-line basis over estimated useful lives that range from 1 to 40 years. The depreciation expense adjustment includes the preliminary impact of conforming the depreciable lives of the acquired property and equipment. The estimated fair value of the identifiable definite-lived intangible assets of approximately \$23,400 is expected to be amortized over approximately two to five years. The property and equipment and the intangible asset fair values, estimated useful lives and estimated depreciation and amortization expense may differ materially from this preliminary determination as the Company completes the analysis of the fair value at the date of the merger. The historical adjustment to depreciation and amortization is not necessarily indicative of the expected depreciation and amortization savings of the combined company on a forward-looking basis.
- 4(d) Represents the net decrease in interest expense as a result of a decrease in the weighted-average interest rate on borrowings of the combined company primarily due to the redemption of the Cash America 2018 senior notes (see note 3(l)), which were redeemed in connection with the merger using lower rate borrowings from the Company's revolving unsecured credit facility, partially offset by an increase in total indebtedness incurred to finance certain cash payments and transaction costs related to the merger (see note 3(k)). The proforma interest expense assumes total debt of \$533,437 and a weighted-average interest rate of approximately 4.9%. The proforma interest expense includes estimates for the variable rate of the revolving unsecured credit facility which utilizes a variable rate of LIBOR plus 250 bps (a 1/8th percent change in the assumed variable interest rate would change annual proforma interest expense by approximately \$400) and the estimated amortization of debt issuance costs and unused fees for the revolving unsecured credit facility.
- 4(e) Represents the estimated tax effects of the pro forma adjustments described in the notes to the unaudited pro forma combined statements of income using the estimated statutory rate that would apply to these adjustments.
- 4(f) The pro forma combined basic and diluted earnings per share for the year ended December 31, 2015 and the six months ended June 30, 2016 are calculated as follows (in thousands, except per share data):

|  | Year ended<br>December 31,<br>2015 | Six months<br>ended June 30,<br>2016 |
|--|------------------------------------|--------------------------------------|
| Weighted-average shares used in computing net earnings per           |                                    |                                      |
| share — First Cash   | 28,138                             | 28,242                               |
| Shares of First Cash common stock issued to Cash America             |                                    |                                      |
| shareholder  | 20,181                             | 20,181                               |
| Shares of First Cash common stock issued to certain First Cash       |                                    |                                      |
| employees as a result of the merger                                  | 83                                 | 83                                   |
| Pro forma weighted-average shares used in computing net earnings per |                                    | ·                                    |
| share — basic  | 48,402                             | 48,506                               |
| Dilutive effect of securities  | 126                                | _                                    |
| Pro forma weighted-average shares used in computing net earnings per |                                    |                                      |
| share — dilutive   | 48,528                             | 48,506                               |
| EPS — Basic  | \$ 2.21                            | \$ 1.06                              |
| EPS — Diluted  | \$ 2.20                            | \$ 1.06                              |